Shaw and Partners
Financial Services

Your partners in building and preserving wealth

"Shaw and Partners is built upon a commitment to excellence, both in the financial solutions we provide and the relationships we cultivate with our clients. At the core of our success is a dedication to integrity, expertise and a genuine passion for making a positive difference in our clients' lives."

Steve Jacobs, Chairman

Your partners in building and preserving wealth

CORPORATE VIDEO

35+
YEARS IN THE MAKING

$48BN
ASSETS UNDER ADVICE

440
EMPLOYEES

220
ADVISERS & PLANNERS

OFFICES
SYDNEY
MELBOURNE
BRISBANE
ADELAIDE
CANBERRA
PERTH
NOOSA
GOLD COAST
NEW ZEALAND

Shaw and Partners Financial Services

Shaw and Partners Financial Services is one of Australasia's leading investment and wealth management firms. With a growing footprint across Australia and New Zealand and more than $48 billion in assets under advice, Shaw and Partners offers the intimacy of a boutique investment firm, backed by the resources and scale of a major global financial group, EFG International, managing over $310 billion of assets.

At Shaw and Partners, we offer tailored advice and investment solutions, financial planning and corporate advisory services. We act for and on behalf of individuals, institutions, corporates, charities and family offices.

We are client focused, having helped our clients manage and grow their financial assets for over 35 years. Our emphasis on integrity has enabled us to achieve very high levels of client satisfaction, while unlocking opportunities of significant value.

Backed by fresh thinking, robust research and some of the industry's top investment and wealth experts, our business has been designed to meet the growing needs of our clients. Shaw and Partners offers access to an extensive team of private client advisers, institutional sales and trading specialists, market leading research analysts and strategic corporate financiers.

By working closely with clients and targeting their needs, we have forged strong long-term relationships. So, whether you are an ordinary investor, high net worth individual, charity, institution or corporate, our goal is simple: to listen to you, then act according to your needs alone.

As a socially responsible organisation, Shaw and Partners is deeply committed to giving back to the communities in which we live and work. Across Australia – and now New Zealand – Shaw and Partners is proud to support meaningful causes that drive lasting impact.

Our involvement in charitable, grassroots and community-based initiatives is driven by a clear purpose: to foster real, long-term change and contribute to a stronger, more inclusive society.

We welcome you to Shaw and Partners Financial Services. Your partners in building and preserving wealth.

Core Services	Wealth Management & Investment Advice	Financial Planning
Funds Management	Global Markets	Philanthropic Services
Corporate Advisory	Institutional Dealing	Investment Research

ShawandPartners
an EFG company

Shaw and Partners is part of EFG International, a global private banking group headquartered in Zurich.

www.efginternational.com

EFG International is a global financial group offering private banking and asset management services.

INTERNATIONAL PRESENCE

As a leading Swiss private bank, EFG International has a presence in major financial centres and growth markets. EFG International operates in over 40 locations worldwide, with a network spanning Europe, Asia Pacific, the Americas and the Middle East.

SOLID FOUNDATIONS

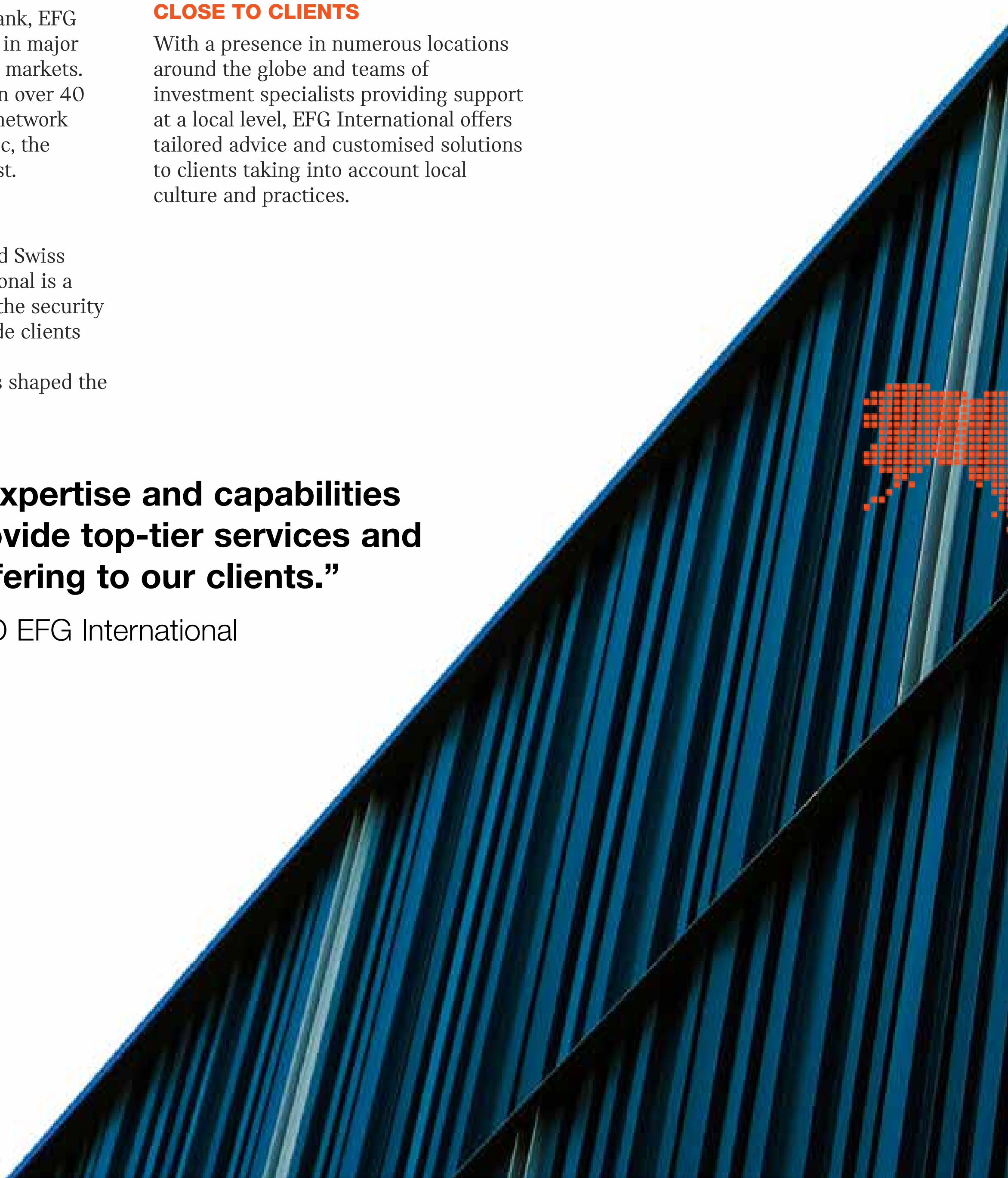
As one of the best-capitalised Swiss private banks, EFG International is a financial partner that offers the security and solidity needed to provide clients with effective support.
An entrepreneurial spirit has shaped the bank since it was established in 1995, enabling it to develop and offer hands-on solutions and to build long-lasting client relationships.

CLOSE TO CLIENTS

With a presence in numerous locations around the globe and teams of investment specialists providing support at a local level, EFG International offers tailored advice and customised solutions to clients taking into account local culture and practices.

"Our combined expertise and capabilities enable us to provide top-tier services and a truly global offering to our clients."

Giorgio Pradelli, CEO EFG International



ShawandPartners
an EFG company

EFG combines a global focus with a strong local presence.

$310BN
ASSETS UNDER MANAGEMENT (AU$)

700+
CLIENT RELATIONSHIP OFFICERS

A3
CREDIT RATING (MOODY'S)

3,100
EMPLOYEES WORLDWIDE

40+
OFFICES WORLDWIDE

SIX
LISTED ON THE SIX SWISS EXCHANGE

ShawandPartners
an EFG company

Wealth Management & Investment Advice

At Shaw and Partners, we manage your wealth by identifying investment opportunities while actively managing the inherent risks that come with investing.

Shaw and Partners works with individuals, institutions, corporates, charities and family offices to provide services and solutions that assist in the preservation, growth and management of their wealth.

APPLYING EXPERTISE

We draw on the considerable expertise within Shaw and Partners and from a wide variety of external sources to develop and implement investing strategies that will meet your individual circumstances and long-term objectives.

TAILORED TO YOU

We endeavour to assess your personal circumstances to determine the best investment strategy for you. Whether you desire lesser or greater participation in the management of your portfolio, we implement a rigorous process for all clients that is targeted towards understanding their financial goals. We pride ourselves on delivering personalised strategies that focus on your needs and encapsulate your values.

HIGH COMPLIANCE STANDARDS

At Shaw and Partners, compliance is central to our operations, ensuring that all activities adhere to regulatory obligations, ethical standards, and internal governance frameworks to protect clients and uphold market integrity.

WIDE BREADTH OF SERVICES

Shaw and Partners offers a comprehensive range of investment solutions and advice across a broad spectrum of asset classes and financial areas, delivering personalised strategies tailored to your goals and stage of life.

CYBER SECURITY

Shaw and Partners is committed to maintaining the highest standards of cyber security to safeguard client information and business systems. Through continuous monitoring, advanced threat detection, employee awareness programs, and robust data protection measures, we work proactively to prevent, detect, and respond to potential cyber threats. Our approach ensures the confidentiality, integrity, and availability of information across all platforms.

Our approach is grounded in discipline, strength, and transparency.

BROAD RANGE OF SERVICES & INVESTMENT SOLUTIONS

Wealth Generation Strategies	Investment Structuring	Managed Portfolio Service	Global Investing
Portfolio Management Solutions	Managed Funds	Advice for SMSFs	Shaw Managed Accounts
Access to Australian & International Markets	Derivatives	Exchange Traded Funds	Fixed Income Strategies
Fixed Interest & Bonds	Portfolio Service	Cash Management	Margin Lending

“We provide tailored investment management services to help clients manage and grow their wealth.”

Chris Smith, National Head of Private Wealth

Portfolio Management Solutions

At Shaw and Partners, we offer a structured four-tiered approach to portfolio management services, helping clients effectively manage their investments.

ADVISORY SERVICE: WE WORK WITH YOU

Advisory Service is more than just portfolio structuring and management. It's a partnership between you and your Adviser to understand your requirements and determine an investment strategy that best conforms to your financial situation, investment goals and appetite for risk. Portfolios are tailored, monitored and reviewed on a regular basis and adjustments are recommended, if and when necessary.

The Advisory Service allows clients to be involved in every decision made regarding your portfolio with your Adviser.

PORTFOLIO SERVICE: WE MONITOR AND ADMINISTER

Portfolio Service provides a comprehensive overview of your portfolio and gives you immediate access to all the information you and your Adviser need to manage your investments effectively.

Portfolio Service allows you to outsource the day-to-day administration of your portfolio to a team of skilled professionals. We collect and record all the essential information about your investments and each quarter provide you with a detailed report including investment transactions, value and performance, income received and expenses paid.

With the Portfolio Service, Shaw and Partners delivers the professional support you need so you can enjoy building and managing a successful investment portfolio.

MANAGED PORTFOLIO SERVICE: WE ADVISE AND IMPLEMENT

Managed Portfolio Service is our premium service and available only to Wholesale Clients. Our Investment Advisers handle the management and administration of your portfolio, giving you complete peace of mind.

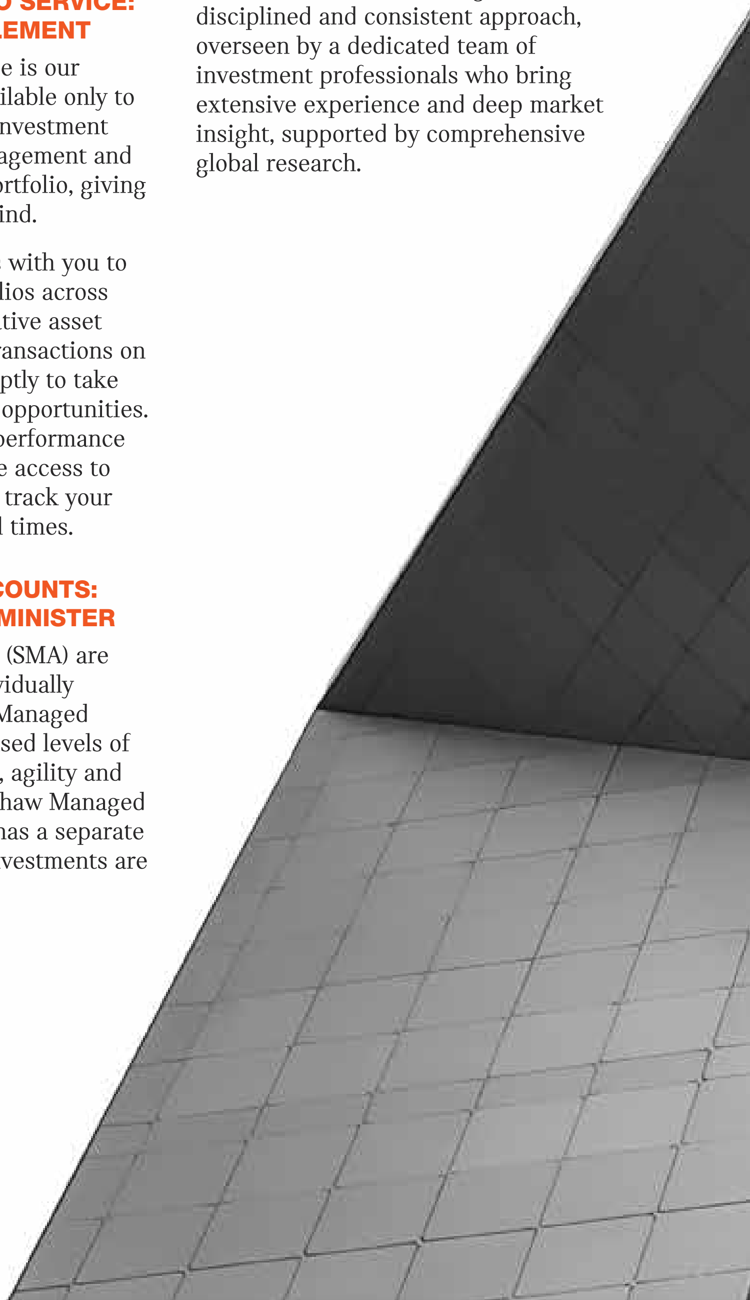
Shaw and Partners works with you to create customised portfolios across all traditional and alternative asset classes. We undertake transactions on your behalf and act promptly to take advantage of investment opportunities. You will receive regular performance reporting and 24/7 online access to your portfolio so you can track your investment position at all times.

SHAW MANAGED ACCOUNTS: WE MANAGE AND ADMINISTER

Shaw Managed Accounts (SMA) are positioned between Individually Managed Portfolios and Managed Funds. They offer increased levels of control and transparency, agility and tax optimisation. With Shaw Managed Accounts, each investor has a separate account to which their investments are allocated.

Your account can be constructed by using a range of available investment strategies known as Model Portfolios, which you can select with your Shaw and Partners Adviser.

Model Portfolios are managed with a disciplined and consistent approach, overseen by a dedicated team of investment professionals who bring extensive experience and deep market insight, supported by comprehensive global research.



The only type of solution worth having is a bespoke one.

Shaw and Partners will customise a portfolio that meets your investment objectives and caters to your individual circumstances.

18
SMA PORTFOLIO STRATEGIES

30+
EXTERNAL SMA PORTFOLIO MANAGERS

Financial Planning

Shaw and Partners offers a comprehensive investment service that combines our Wealth Management and Financial Planning expertise, bringing you tailored solutions to manage and grow your wealth.

FINANCIAL PLANNING

Our qualified and experienced Financial Planners and Investment Advisers will simplify the complexity of your financial situation by developing a comprehensive strategy for safeguarding and building your wealth. Our services cover a wide range of areas including superannuation, retirement and estate planning, risk insurance and investment advice. We create a holistic and integrated solution for every investor that will meet all of their needs.

WIDE BREADTH OF SERVICES

Shaw and Partners' integrated approach to financial management means you can take advantage of a range of specialist financial planning products and services that can be combined to suit your requirements.

ADVISORY PROCESS

Shaw and Partners' step-by-step advisory process is flexible and client-centric, ensuring our Financial Planners have a full understanding of your circumstances. We consult with you in developing a comprehensive financial plan. We then implement that plan and review it regularly to ensure you are on track to meet your financial goals.

Careful planning is the key to establishing a strong financial position.

BROAD RANGE OF FINANCIAL PLANNING SERVICES

Financial Planning Advice	Risk Planning	Retirement Planning	Self Managed Super Funds
Retail Super Funds	Estate Planning	Portfolio Service	Investment Strategy Development
Portfolio Optimisation	Education Funding	Wealth Management Strategies	Life Insurance
Income Protection Insurance	Total & Permanent Disability Insurance	Business Succession Planning	Power of Attorney & Guardianship

Our Financial Planners will develop and implement a comprehensive strategy for protecting and building your wealth. We will work with you to regularly review your plan and reposition your portfolio to reflect your changing needs.

Corporate Advisory

Shaw and Partners offers the full suite of corporate advisory services creating genuine value for our clients and their stakeholders.

CORPORATE ADVISORY

Shaw and Partners provides strategic advice to boards and executive teams across a broad range of capital raising initiatives. This includes corporate and strategic reviews, capital management and structure optimisation advice in addition to general corporate advice.

EQUITY CAPITAL MARKETS

Shaw and Partners adopts an innovative approach to clients' needs for capital, harnessing the firm's full capabilities to devise and execute effective ECM solutions. Our areas of expertise include IPOs, rights issues, placements, equity hybrid securities and share buybacks.

MERGERS AND ACQUISITIONS

Shaw and Partners develops and implements original, tailored solutions to our clients' most complex problems. Adopting a beginning-to-end management approach, we provide advice in both private and public market transactions around takeovers (offers and defence), mergers, business disposals and acquisitions, management and leveraged buyouts, joint ventures and corporate restructurings.

Corporate Advisory Services	Equity Capital Markets	Corporate & Strategic Advice
Mergers & Acquisitions Advisory	Capital Structure Optimisation	Takeover Defence Advice

We deliver effective funding solutions to assist businesses achieve their strategic objectives.

Shaw and Partners is proud to have acted as Joint Lead Manager on key hybrid transactions.

Shaw and Partners Financial Services
ANZ
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
Your partners in building and preserving wealth. ShawandPartners Financial Services

Shaw and Partners Financial Services
Commonwealth Bank
PERLS
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
Your partners in building and preserving wealth. ShawandPartners Financial Services

Shaw and Partners Financial Services
MACQUARIE
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
Your partners in building and preserving wealth. ShawandPartners Financial Services

Shaw and Partners Financial Services
nab
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
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Shaw and Partners Financial Services
Westpac
CAPITAL NOTES OFFER
JOINT LEAD MANAGER
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ShawandPartners
Financial Services

The key to our success is in-depth market knowledge.

150+

YEARS OF COMBINED FINANCIAL MARKETS EXPERIENCE

EIGHT

INSTITUTIONAL SALES AND TRADING SPECIALISTS

$3.2 MILLION

DONATED TO CHARITY DURING SHAW AND PARTNERS INSTITUTIONAL FOUNDATION DAYS

Institutional Dealing

Shaw and Partners provides client-focused advice, efficient trade execution and quality research for institutional clients seeking access to Australian equity markets.

UNEARTHING INVESTMENT GEMS

The key to our success in the institutional market rests on the strength of our knowledge and expertise. Through our extensive partnerships and market leading research, we are able to identify and present new or overlooked opportunities for institutional investors wanting to invest in quality companies.

CORPORATE ACCESS

We offer coverage on a broad range of stocks, with a focus on the emerging to mid-cap market. Our Corporate Access function provides opportunities to explore topical and thematic concepts through roadshows, site tours and industry expert conferences, presentations and events.

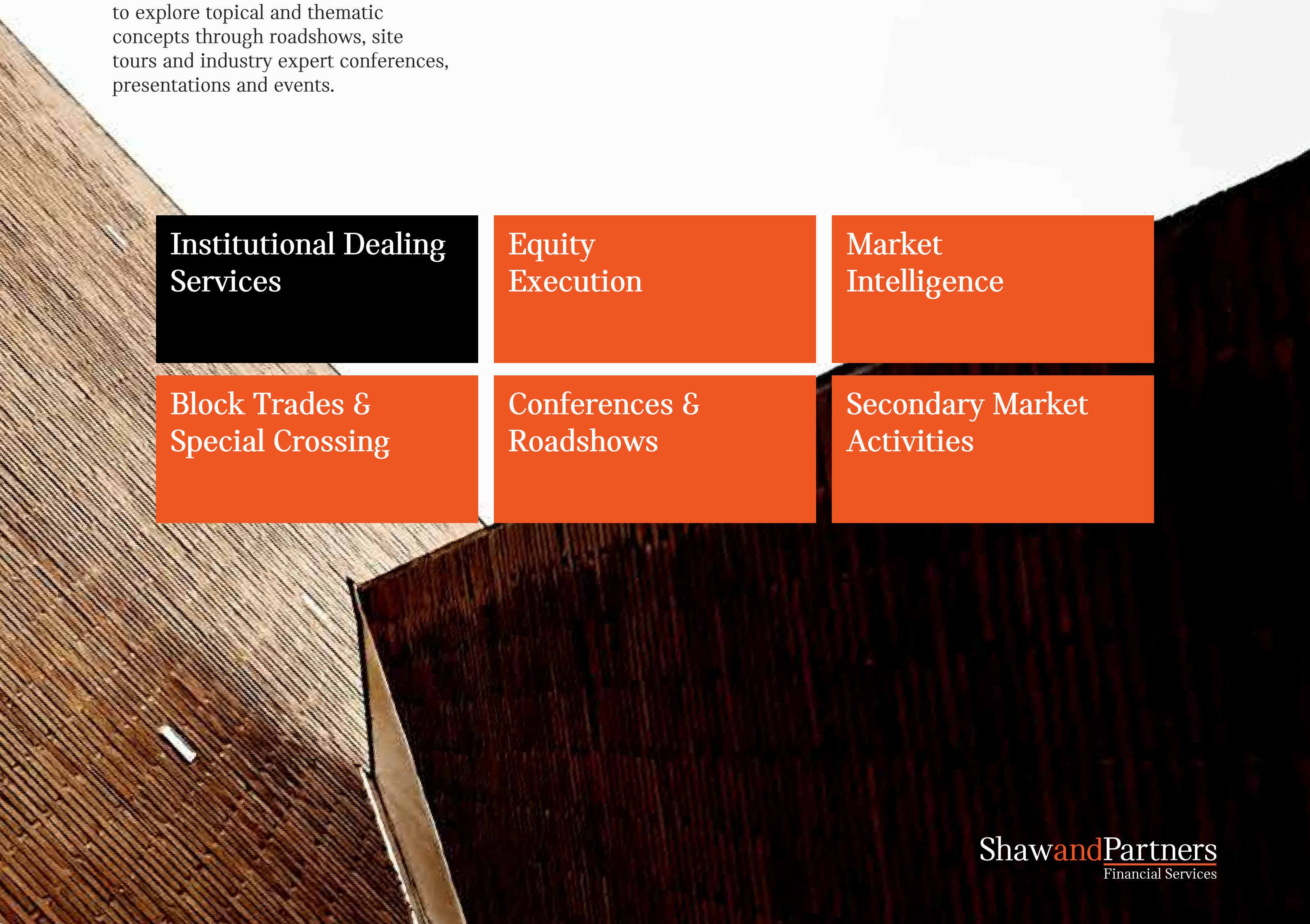
COMMANDING MARKET SHARE

With a strong institutional sales presence in Australia and broad international affiliations, our distribution teams are well positioned to provide access to local and global capital markets.

Our corporate and institutional broking capabilities ensure that we hold a commanding market share and get quick results for the companies we bring to market. We take great pride in quality execution, confidentiality and timely results.

INSTITUTIONAL FOUNDATION DAY

The Institutional Desk has been instrumental over the years, contributing significantly to charitable causes. During the Shaw and Partners Institutional Foundation Day, the Desk has successfully raised over $3.2 million. The event is structured around a unique concept: all brokerage generated from institutional trades on a designated day is donated to charity. The main beneficiaries are the Australian Fund Managers Foundation and the Sydney Children's Hospitals Foundation, who receive the funds in an equal 50/50 split.



Institutional Dealing Services

Equity Execution

Market Intelligence

Block Trades & Special Crossing

Conferences & Roadshows

Secondary Market Activities


Our different perspective generates unique insights.
ShawandPartners
Financial Services

Investment Research

At Shaw and Partners, our comprehensive investment research service offers expert analysis to uncover opportunities and drive performance for our clients.

INVESTMENT RESEARCH

Shaw and Partners provides clients and Advisers with timely, insightful research and investment strategies aimed at unlocking investment opportunities. Our Research team identifies and analyses listed companies with high growth potential that are capable of delivering superior investment performance over the medium to long term.

ACTIONABLE INSIGHTS

Our analysts thoroughly research companies across a broad range of industries and sectors. We specialise in emerging and mid-cap companies and provide evidence-backed analysis and original investment thinking.

Competing on the basis of our ideas, unique insights and our intellectual capital, our research focuses on generating money-making ideas for our clients.

EXPERIENCED IN-HOUSE TEAM

At Shaw and Partners, we don't simply repackage publicly available information. Our analysts visit key companies and spend time with management, competitors, suppliers and customers of businesses to understand companies at a grassroots level, from which they can generate unique insights and unearth commercial opportunities that have otherwise been missed by the broader market.

FIXED INCOME STRATEGIES

Our Fixed Income Strategies division is a highly specialised team comprised of dedicated investment and portfolio strategists. They primarily focus on the asset classes of debt and listed hybrid securities. Their expertise lies in structuring and managing portfolios, while seamlessly integrating them with other asset classes such as equities. The primary goal of the team is to optimise income generation, while also minimising capital loss risks.

INTERNATIONAL RESEARCH

The strategic partnership between Shaw and Partners and EFG International provides clients with access to global research, the latest macroeconomic and stock market news from around the world and investment ideas to assist clients in their investment decision-making. Our comprehensive suite of international reports includes:

- Main macroeconomic weekly news
- A monthly report including global house views, investment ideas and asset allocation guidelines
- A quarterly publication on asset class performance and an overview of key regions
- Ad hoc analysis of prevailing market events.

100+

LISTED COMPANIES UNDER COVERAGE

1,250

REPORTS PUBLISHED PER YEAR

300+

COMPANY PRESENTATIONS HOSTED PER YEAR

30

RESEARCH ANALYSTS WORLDWIDE

ShawandPartners Foundation

The Shaw and Partners Foundation was established in 2015 to provide a platform for our company's greater participation in community service. The Foundation seeks to strengthen communities through financial support, volunteering and skills sharing.

TOGETHER WITH OUR MAJOR CHARITY PARTNERS

SCHF Sydney Children's Hospitals Foundation

GOTCHA 4LIFE

THE AUSTRALIAN FUND MANAGER FOUNDATION

What Ability FOUNDATION

The Foundation's mission is to instil and perpetuate real change in the fabric of Australian society.

The Shaw and Partners Foundation is dedicated to making a meaningful impact by offering funding and expert advice through various initiatives. Our efforts include providing pro bono consulting services to charities, promoting activity-based fundraising and extending financial support to our advisers and staff in their fundraising endeavours. With a strong focus on mental health, education and social inclusion, we are committed to driving positive change and empowering communities.

$14 MILLION

DONATED TO CHARITY SINCE 2015

1,200

HOURS VOLUNTEERED PER YEAR

300+

CHARITIES SUPPORTED

500+

CHARITY INITIATIVES SUPPORTED

Partnering with Communities

Shaw and Partners Financial Services is dedicated to nurturing and championing emerging talent. Our commitment to fostering success extends through our sponsorship initiatives, supporting individuals and organisations across Australia to excel in their respective fields.

We foster young talent and champion success in Australia.

ShawandPartners
Financial Services

Shaw and Partners Iron Series
Shaw and Partners is the official Naming Rights Partner of the Surf Life Saving Australia Iron Series

Shaw and Partners World Ocean Series
Shaw and Partners is the official naming rights partner of the World Ocean Series

Manly Warringah Sea Eagles
Shaw and Partners is a premier partner of the Manly Warringah Sea Eagles

Red Bull Ampol Racing
Shaw and Partners is an official partner of Red Bull Ampol Racing

Surf Life Saving Clubs
Shaw and Partners is an official partner of Surf Life Saving Clubs across Australia

Shaw and Partners AORS
Shaw and Partners is the official naming rights partner of the Australian Ocean Racing Series

"At Shaw and Partners, we are dedicated to delivering tailored financial solutions with a client-focused approach. Our team of experts anticipates investment opportunities and cultivates long-term relationships based on trust, while giving back to the community and supporting meaningful causes. Together, we build and preserve wealth for a brighter future."

Earl Evans, Shaw and Partners CEO

Your partners in building and preserving wealth

ShawandPartners
Financial Services

Contact us

Shaw and Partners Financial Services is dedicated to offering a complete range of advisory and investment services to assist you in meeting your financial objectives.

If you would like to learn more, please contact your nearest Shaw and Partners office to arrange an obligation free, initial consultation.

We welcome you to Shaw and Partners Financial Services. Your partners in building and preserving wealth.

SYDNEY | HEAD OFFICE

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GOLD COAST

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Burleigh Heads QLD 4220

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Toll Free: 1800 271 201

NEW ZEALAND | HEAD OFFICE

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PERTH | NOOSA | GOLD COAST | NEW ZEALAND